

Consultant AI Training & Upskilling

Future-Proof Your Firm. Turn Every Consultant into an AI Opportunity Finder.

Your consultants have the trust and deep client relationships, but the complexity of modern AI systems is often a barrier to pitching and scoping new projects. Our **Consultant AI Training program** is specifically designed for partner firms.

We don't just teach theory. We empower your consultants with the practical knowledge and strategic language necessary to identify, scope, and confidently sell high-value AI projects to your existing client base. This immediately transforms your team into a source of AI revenue.

How We Deliver

Our training is delivered in flexible, intensive and interactive modules designed to fit within a busy consultant's schedule. We use real-world case studies and focus on business applicability, not just technical detail.

Your consultants learn from seasoned AI practitioners directly. We teach the consulting side of AI: how to structure a statement of work (SOW), how to price technical risk, and how to effectively transition from a strategy conversation to a project implementation. We make sure your team feels ready to lead.



Consultant Training

Suitable For:

Boutique and Mid-Sized Consultancies that:

- Have a general business or technology background but lack specialized AI and LLM domain knowledge.
- Have consultants or partners that find themselves involved in AI conversations or managing AI projects at customers.
- Are actively seeking to expand the firm's service offerings in high-growth technology areas.

Module	Focus	Format
AI Fundamentals	Concepts & Terminology	1 Full Day: A general overview of the AI landscape, key terminology, and how to discuss common AI and Machine Learning applications intelligently with clients.
LLMs in Practice	Use Cases Challenges Effective Prompting	1 Full Day: A focused deep dive into Large Language Models. We cover practical use cases, implementation challenges, common mistakes, and the current state of tools relevant to your client base.
Strategic AI Consulting	Scoping & Selling	1 Full Day: This is a critical session on translating client business challenges into concrete AI project scopes, estimating resources, managing risk, and articulating the ROI to the C-suite.

What you get

- **AI-Ready Consultant Cohort:** A team of consultants who are confident and competent in identifying and discussing AI opportunities.
- **Standardized Scoping Toolkit:** Templates and frameworks for defining and structuring new AI projects with clear deliverables and risk mitigation.
- **Post-Training Strategy Session:** A final debrief with your leadership team to discuss follow-up actions and integration of AI concepts into your existing services.